



THORSTEN SCHULZ

Senior Consultant

Born 1969



SIDEKICK NETWORK
selected experts

- 20 years of experience in positions, as team manager, management consultant, project manager, change manager within the implementation of complex projects
- He disposes extensive experience in management positions including HR- and budget responsibility, as well as experiences in managing external service providers
- Deep Know-how in different frameworks – SAFe, Prince2, Scrum, Waterfall and LEAN Management
- Process know-how within Procure-to-Pay and Order-to-Cash

Sidekick Network GmbH & Co. KG
Prager Straße 13
01069 Dresden

Your contact:
Anita-Dora Andreadis
Managing Partner

Phone: +49 170 786 9227
Mail: anita-dora.andreadis@sidekick-network.com



EDUCATION

2001 – 2002

Graduate School of Business, University of Cape Town; South Africa
MBA

1990 – 1996

Christian-Albrechts-University, Germany
Diplom-Kaufmann Innovation management, organization, psychology, parallel sports studies

CERTIFICATION / FURTHER EDUCATION

2020

Sr. Agile Project Manager (IAPM)

2016

SAFe 4 Certified Agilist

2014

Professional Scrum Master I

EXPERIENCE / BACKGROUND

Professional Experience

20+ years

Language

German (native)
English (fluent)
French (fluent)
Spanish (basic)

Industries

Retail/Wholesale
Telco
Automotive/Mechanical Engineering

Methods &
Management Skills

Project Management (agile, waterfall)
PMO
Change Management
Requirements Management
Portfolio Management
Stakeholder Management
Effective Decision Making
CIO Advisory
Operational Excellence
Process Knowledge in Fulfilment
Agile Coaching
Lecturer in Change Management & Project Management
Moderation/Presentation

Technical Skills

MS Office Suite incl. MS Project, MS Access



JIRA/CONFLUENCE
SAP ERP, CRM



PROFESSIONAL EXPERIENCE

Since 03/2021
Germany

Perfect Drive Sports Group GmbH; SAP Business One
Project Manager

Responsibilities:

- Blueprint and implementation
- Directing 3rd party provider
- Agile management
- Fit-gap Analysis, Requirement Engineering, Development, Testing, Cut Over, Hypercare

10/2020 – 03/2021
Germany

Puma SE; Global PRISM Roll out
Project Manager

Responsibilities:

- Global template & roll out
- Agile Management
- Fitgap Analysis, Requirement Engineering, Development, Testing, Cut Over, Hypercare

07/2020 – 09/2021
Germany

Carlisle Construction Materials GmbH; S4/Europe
Project Manager/Change Manager

Responsibilities:

- SAP S/4Hana Bluefield approach
- European template & roll out
- Development and validation of transition activities within each sequence
- Coordination of multiple deep dive planning activities and workshops
- Ensuring alignment with all regions
- Ensuring local project organization is in place and correctly staffed
- Enabling local project organization and other key stakeholders to understand their roles in transitioning and ensuring their engagement in the project

Since 09/2017
Germany

FOM Hochschule für Oekonomie & Management
Lecturer of Project Management & IT

07/2017 – 03/2020
Germany

Intersport Deutschland EG; Project “OPIS8”: Organizational and systemic merger of two business units (AT & DE)
Project Leader/Program Manager



Responsibilities:

- Driving operational excellence in a merger environment
- Launch of new order portal and inventory management system (incl. ECR / ePOS)
- Data management re-engineering (Media Asset Management, Product Information System, Master Data Management)
- Process Analysis and LEAN optimization
- Cross-functional stakeholder management
- Plan-do-check-act
- Responsible for all deliverables and gaps

Since 04/2017
Germany

ifb – Institut zur Fortbildung von Betriebsräten
Lecturer of Change Management

02/2017 – 06/2017
Kenya

Vivo Energy Kenya; Vivo s/4 Hana
PMO

Responsibilities:

- Data Analysis to operational excellence
- LEAN maturity analysis
- Cross-functional engagement & stakeholder management
- Creation of process blueprint SAP

01/2016 – 06/2016
Germany

Cassini GmbH; Implementation Dynamics CRM
Teamlead

Responsibilities:

- Business blueprint design
- Responsible of requirement management

06/2016 – 09/2016
Germany

**Hella KGAA Hueck & Co.; Project “PACE”: Global LEAN
Optimization of Processes & Organization in Sales Excellence**
Project Manager, Program Manager

Responsibilities:

- Driving operational excellence
- Maturity and data analysis, data modeling
- Cross functional stakeholder management
- Development & prioritizing of LEAN optimizing measures
- Portfolio management



03/2016 – 05/2016
Germany

Toll Collect; MaB40K
Project Leader “Transition”

Responsibilities:

- Designing the operations manual
- Transition of the project to operations
- Guaranteeing the quality assurance to public stakeholder

01/2016 – 06/2016
Germany

Thyssenkrupp Marine Systems; Development of an international CRM Web-Application
Project Leader

Responsibilities:

- Proxy Product Owner
- Creating the project description and board decision making document
- Initiating and planning the project
- Introducing an agile procedure model
- Coaching the Project Manager

12/2015 – 03/2016
Germany

Federal Ministry of Economic Cooperation; Review and updating the IT framework
Management Consulting/Project Leader

Responsibilities:

- Review of the IT Framework according to ITIL
- Analyzing the current trend in BMZ IT Operations (onsite)
- Recording and alignment of strategic requirements
- Consulting on changes/adjustments based on the operational analysis

10/2015 – 02/2016
Germany

Klingel Mail Order; Optimization of web shop data load
Project Leader

Responsibilities:

- Significantly reducing the e2e updating period in spite of increasing data volumes
- Development of measures in the fields of search index, data load, job control and architecture
- Management of Third-Party provider
- Planning of design, proof of concept and roll out



08/2015 – 10/2015
Germany

Creatrade; Strategic fields of attention in IT
Project leader

Responsibilities:

- Review of the third-party business for a web shop application
- Design of IT organization, IT architecture and processes
- Knowledge transfer to business units

06/2014 – 06/2015
Germany

Vodafone AG; Multiple projects
Project leader

Responsibilities:

- Transfer of marketing projects in operations and fulfilment
- Design and coordination of processes
- Post-Merger integration of Kabel Deutschland

11/2013 – 03/2014
Germany

Deutsche Universalbank; Compliance
Team Lead, Engagement-Management, Advisory

Responsibilities:

- Definition and coordination of anti-money-laundry-processes
- Set up of AML unit
- Elimination of case back-log
- Transfer of Best-Practices

01/2013 – 03/2013
Germany

Unity Media Kabel BW; Core-processes Technology
Project Leader

Responsibilities:

- Set up of an efficient Project Management Unit incl. PMO
- Definition of core-processes within CTO area
- Definition of project management processes
- Reorganization of organizational structure, operational structure & workflow management

01/2012 – 03/2013
Germany

Telekom; Migration & Roll out BFS/IPCom
Program Leader

Responsibilities:



- Replacement of legacy inventory system BFS and planning tool IPCom and Migration into new System R&SI (Comarch) / OSS Layer
- Introduction & coaching of agile framework
- Guaranteeing the agreed agile processes and artefacts
- Project Volume > 5,0 Mio. €, 10 Project Leads, ca. 80 Project Members, ext. Service Provider
- PRINCE2 Best-Practice-Award 2012
- Responsible for operational planning and controlling of the project. In this context responsible for the achievement of time-, quality- and budget-targets. Definition of objectives and planning of required resources.
- Data Modeling, Data Migration

10/2011 – 12/2011
Germany

Vodafone; Enterprise Excellence, Workstream Standard Fulfilment
Project Leader

Responsibilities:

- Operational planning and controlling
- In this context responsible for the achievement of time-, quality- and budget-targets

07/2011 – 10/2011
Germany

Acatel-Lucent; PM NetCo
PMO

Responsibilities:

- Reporting inside workstream data management
- Organization of an efficient project management
- In-time supply of required data and information
- Documentation and coordination of activities of various workstreams

08/2010 – 06/2011
Germany

Tamoil S.A.; Set up SAP ERP & IS-OIL and roll out
Project Manager

Responsibilities:

- Project volume > 4,2 Mio €
- 6 Project leads, ca. 50 project members
- Set up the project structures based on standard project methodologies



- Define and manage the project targets, deadlines & resources and responsible for achievement of goals
- Lead and coordinate all the parties involved in the project
- Monitoring of both parties meeting their obligations to cooperate
- Facilitate change request adjudication
- Report to the steering committee

03/2010 – 08/2010
Germany

**Leading European Retail Company (Consumer Electronics);
Specification boxed entertainment fulfilment**
Project Manager/Consultant

Responsibilities:

- 3 Project leads, ca. 18 project members
- Moderation of cross-functional workshops
- Documentation of functional and non-functional requirements on a web shop solution
- Creation of the business requirement documents
- Creation of a joint information base

03/2009 – 03/2010
Germany

**Leading European Retail Company (Consumer Electronics);
PIM Set up**
Project Leader

Responsibilities:

- Business analysis
- Business designs
- Management of project team members and various external media asset and data providers
- Preparation of business design; coordination of business design with stakeholders
- Validation of functional, technical design, and data model
- Successfully ensuring on-time rollout

02/2009 – 05/2009
Germany

Sphairon Access Systems GmbH; Set Sphairon turnaround
Interim Manager/Managing Director

Responsibilities:

- Value chain analysis
- Identification and documentation of potential for optimization
- Validation of Iraqi government contract

10/2008

Software Partner Obermain GmbH; Strategy workshop



Germany

Moderator/Consultant

Responsibilities:

- Identification of strategic options according to ITIL
- Validation of decisions

10/2008 – 11/2008

Germany

Vodafone D2 GmbH; Set up of an IT information and communication platform for the operations division

Project Leader

Responsibilities:

- Selection of an appropriate content management system
- Successfully ensuring compliance with the Vodafone Group
- Service provider selection and management
- Initial concept for ongoing operation and editorial conference

05/2008 – 07/2008

Germany

Vodafone D2 GmbH; Outsourcing of a hotline for specialized retail and branch locations

Project Leader/Consultant

Responsibilities:

- Achieving transparency through screening of all hotlines and points of contact as well as logging reasons for calls; establishment of clustering
- Successive outsourcing of calls to external service provider
- Supervision of the transition with service levels, service specifications, and training sessions
- Successfully ensuring high-quality customer care across the board on a short timeline
- Free capacity for effective service management

03/2006 – 06/2008

Germany

Vodafone D2 GmbH; Program “Null Fehler zum Kunden (NFuK)”

Project Leader

Responsibilities:

- Business Case ca. 15 Mio €
- Project sponsor on C-Level
- Centralization and restructuring of consumer and business support departments, with a 20% gain in efficiency
- Establishment of service management for business customers
- Operational excellence
- Analysis and optimization of business processes (ITL, ARIS)



- Preparation of proposals for decisions by the Executive Committee
- Achieving a balance of interests between Vodafone D2 GmbH and the works council

03/2006
Germany

BPE Private Equity; Due Diligence
Financial Analyst

Responsibilities:

- Implementation of integrated financial and commercial due diligence process
- Transaction volume: ca. 60 Mio. €

10/2004 – 03/2005
USA

JUNGHEINRICH LIFT TRUCKS & MIC CORP.
Ex Patriat

Responsibilities:

- Optimizing the warehouse according to LEAN
- First-pick-rate improved from 60% to > 80%
- Warehouse Software in ERP integrated

02/2004 – 10/2004
Germany

JUNGHEINRICH; Product launch
Product Manager

Responsibilities:

- Market and business analysis
- Market entry strategy incl. pricing and positioning

03/2003 – 03/2004
Germany

JUNGHEINRICH; Certification ISO 9001
Product Manager

Responsibilities:

- Implementation of required group-wide best practices and processes
- Implementation of LEAN

12/2003 – 08/2004
Germany

JUNGHEINRICH; Set up SAP R/3
Product Manager

Responsibilities:

- Group-wide Business Blueprints
- Requirement Management



- Rollout in 26 countries