



## ANNA KUTSENKO

Consultant

Born 1979



SIDEKICK NETWORK  
selected experts

- 14 years of extensive experience in E2E Supply Chain and Production Planning, Projects Implementation and Demand Management in Chemical/Pharma industry at global, regional, country levels
- Particularly focusing on E2E improvements and bringing efficiency
- Proven experience in Change Management, Stakeholder Management and Training for E2E processes and systems
- Great communicator with drive and hands-on attitude

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## EDUCATION

2012 – 2015	<b>The University of Warwick, UK</b> Postgraduate certificate in Process Business management
1996 – 2001	<b>National Agricultural University, Ukraine</b> Bachelor and Specialist Diplomas in Crop Protection Agronomy

## CERTIFICATION / FURTHER EDUCATION

2002	Specialist degree in Accounting and Auditing
2020	Organizational Psychology

## EXPERIENCE / BACKGROUND

Professional Experience	14 years
Language	Ukrainian (native) Russian (native) English (fluent) German (basic)
Industries	Chemical/ Pharma
Methods & Management Skills	Project Management (agile, waterfall) PMO Supply Chain Management Change Management Training Management Operations Management Crop Protection Production Planning Demand Planning Logistics Lean Management
Technical Skills	MS Office SAP ERP (ECC) APO (DP/SNP) EDWH (BW) EDF ERMS SPS Web buss SharePoint



## Rapid Response



## PROFESSIONAL EXPERIENCE

Since 12/2021  
Switzerland

**Organon**  
End to End Supply Planner

Responsibilities:

- Throughout the Supply Chain Operational Planning and Execution of API, Bulk, SemiFinish Goods and Finish Goods to maintain the targeted supply to customers and patients
- Mitigate and resolve the current and potential supply issues from short term up to 36 months horizon
- Personal development related to Leadership topics, free-lance, Global Connect project facilitator

08/2019 – 12/2021  
Switzerland

Personal development related to Leadership topics (studies), free-lance, Global Connect project facilitator

08/2016 – 07/2019  
Switzerland

**DSM Nutrition Ltd.; Personal Care Products**  
Global Supply Manager

Responsibilities:

- Supported Global/Regional commercial teams in sales of Personal Care products (incl. UV filters) by creating production and supply plans, analyzing, and optimizing inventory/demand, providing different scenarios in case of shortages for 120 chemicals, intermediates
- Ensured global data visibility on demand/production by reviewing and changing master data settings, moving XL-planning to the system
- Implemented Intermediate planning in APO: brought visibility to production sites on real demand
- Reduced transportation cost by 250k USD/year, lead-time - by 6-10 weeks, cost of inventory in transit by initiating and leading Direct Shipments project
- Brought more visibility in operations and reduced issues within the network by introducing Communication Improvement project, Samples Planning Process & Allocation (Shortages) communication process



11/2014 – 07/2016  
Switzerland

**Syngenta CP AG**  
Regional Demand (Forecasting) Manager

Responsibilities:

- Supported future production plans by providing clarity on short/midterm regional demand of Cereals
- Brought more visibility and efficiency in daily operations and long-term projections by creating and implementing Regional & Country Demand Alignment process
- Established operational demand alignment during acquisition process of 2 new companies

08/2011 – 10/2014  
Switzerland

**Syngenta CP AG; Blockbuster Portfolio**  
Global Supply Chain Planner

Responsibilities:

- Supported Global/Regional commercial teams in sales of a Blockbuster portfolio by creating production and supply plans, analyzing and optimizing inventory & demand, providing different scenarios in case of shortages of Active Ingredient (AI), intermediate, raw materials, cross-regional formulations
- Improvements AI availability from severe shortage in 2011 to free supply in 2013 by detailed planning and improved communication• Reduced transportation cost by \$550k (2012); by \$500k (2013) by reducing amount of Airfreights
- Reduced transportation cost by \$60k, lead-time - by 2 weeks, delivered 555k tax savings by supply chain re-design activities for AI
- Reduced inventory by \$9mln in 2013 by constant interactions with regional teams and suppliers
- Successfully introduced new toller by timely coordination, system introduction and clear communication
- Brought more visibility in operations and reduced issues within the network by introducing Communication Improvement project with the sites/tollers, Global Upsides Processes

04/2010 – 03/2011  
Switzerland

**Syngenta CP AG; APO & IBP Process**  
Implementation Lead, PMO

Responsibilities:

- Successfully implemented APO & IBP process (Integrated Business Planning) in 65 countries in EAME



- Brought in the knowledge of the processes and the tools in both areas (APO/SPS)
- Trained new stakeholders on E2E ways of working
- Project Organization: developed Organization chart/Roles/Responsibilities for Project Team Members
- Developed Project plan & monitored Project progress using Status updates on activities, communication
- Identified, monitored, tracked actions, drove resolution of issues/risks/decisions• Supported creation of Training Plan, Training roll-out and Training Material; UAT (User Acceptance Test)

10/2006 – 07/2011  
Ukraine

**Syngenta UA LCC; Portfolio Inbound Supply**  
Demand (Replenishment) Planner UA

Responsibilities:

- Planned inbound supply for the whole UA pesticides portfolio incl Import contract verification
- Data management (assigned codes for new products in data systems (ERMS and gSAP)
- Within Acquisition in CIS: introduced planning process in UA (become best practices for all CIS countries)
- 2008 participated in APO-system implementation project for Ukraine (successfully implemented)
- Led supply stream at monthly UA-SOP process/led UA stream at EAME regional SOP
- Developed/Implemented tolling process for small pack products (led to higher efficiency in daily operations)