



## **NORA ALBADAWI**

Post-Merger Integration Consultant



**SIDEKICK NETWORK**  
selected experts

- Experienced expert for post-merger IT integration and transformation projects
- Excellent communication skills and ability to bridge the gap between business and IT
- Strong IT knowledge (certified ITIL V4 Foundation)
- Technical engineering background

Sidekick Network GmbH & Co. KG  
Prager Straße 13  
01069 Dresden

Your contact:  
Andreas Weller  
Managing Partner

Phone: +49 175 2249558  
Mail: [andreas.weller@sidekick-network.com](mailto:andreas.weller@sidekick-network.com)



## EDUCATION

- 2013 – 2014                      **Toulouse School of Management (IAE)**, France  
Master's degree in Management and Business Administration
- 2008 – 2013                      **Université Paul Sabatier**, France  
Master's degree in Civil Engineering

## CERTIFICATION / FURTHER EDUCATION

ITIL V4 Foundation

## EXPERIENCE / BACKGROUND

- Professional Experience                      8+ years
- Language                                      English (native)  
French (native)  
Arabic (native)  
Bulgarian (native)  
Spanish (fluent)
- Industries                                      Aviation/Aerospace  
Public  
Consulting
- Methods &  
Management Skills                      International and complex project management  
Post-Merger IT integration  
Project planning, tracking  
KPI implementation and dashboards  
Integration planning  
Business relationship management  
Key account management  
Stakeholder management  
Risk Management  
Change management  
Performance management  
New business development  
Procurement
- Technical Skills                              Microsoft Office Suite incl. Word, PowerPoint, Excel, Project  
Google Suite, Comsol, Prezi  
Windows  
Monday  
CRM  
Skype, Zoom



## PROFESSIONAL EXPERIENCE

04/2019 – 07/2021

### **Egis Group**

Consultant for Management of M&A post-merger integration projects and Business Relationship Management

Responsibilities:

- Management of post-merger IT integration and transformation projects of Egis Group subsidiaries (LATAM, North America, Europe and Africa)
- Audit, Business Case, negotiations with entities C-level executives on integration scope
- Managing all aspects of project delivery including defining project scope, specifying deliverables, estimating project duration and cost, managing project budgets
- Tracking and reporting on integration KPIs, maintaining up-to-date Project Status
- Reports, animating steering committees
- Managing integration projects risks and putting in place mitigation plans
- Ensuring change management activities (developing communication plans, putting in place user guides, training and providing support to key stakeholders in each subsidiary)
- Design and evolution of the IT integration process of the Group
- Collaborating with functional stakeholders to create integration checklists and activities
- Defining processes and RACI Matrix
- Business Relationship Management with C-level executives of Business Units and entities of the Group (LATAM, North America, Europe and Africa)
- Actively engaging with stakeholders from both business and IT to ensure alignment on approach
- Collaborating with business partners to promote positive, trust-based relationships

04/2017 – 03/2019

Toulouse, France

### **Willing**

Sales and Development Manager

Responsibilities:

- Business development of consulting activities in a rapidly changing and dynamic startup environment
- Identifying and creating new sales leads in target markets through prospecting and networking



- Studying prospects and client's needs, formulating solutions and proposals
- Key account management (building long term partnerships with the firm's most strategic customers)

01/2015 – 03/2017  
Toulouse, France

**Akka Technologies**  
Business Manager Aerospace

Responsibilities:

- International and national business development and key account management
- Account management with existing customers
- Recruitment of engineers and technicians (CV sourcing and candidate interviews)
- Procurement of subcontractor consulting services
- Team management and career management of 35 consultants

04/2014 – 10/2014  
Toulouse, France

**Airbus**, Implementation of a Performance Management System in the Airbus Maintenance Training department  
Performance Management (Internship)

Responsibilities:

- Needs-analysis
- Identification of key performance indicators
- Implementation of the KPI's and a reporting system.
- Visual management (SQCDP)
- Identifying areas for improvement
- Putting in place action plans
- Project management, follow up of Maintenance training projects in terms of planning and costs

02/2013 – 07/2013  
Paris, France

**Ingerop**, “Canopée des Halles”  
Structure Engineer – Supervisor (Internship)

Responsibilities:

- Monitoring and supervising the technical site
- Reporting non compliances
- Approving alterations to programs of work and work methods as required