ORSOLYA ISLIK

CAREER PROFILE

Experienced Freelance IT project professional with a proven track record in managing high-value full lifecycle digital transformation initiatives across a wide range of industries. Specialised in large-scale cloud and enterprise platform implementations—beyond any single technology, bringing a versatile, transferable skill set that accelerates delivery and creates structure in ambiguous, complex environments.

Proficient at aligning and leading cross-functional, multi-regional teams, fostering stakeholder collaboration, and engaging confidently at all levels—including C-suite.

Solution-focused professional adept at creating and executing **strategic plans**, building governance frameworks, and achieving **measurable**, **impactful outcomes**.

Now based in Hungary and open to travel or relocation. Looking to bring their expertise and leadership to new, challenging opportunities.

EXPERIENCE

Smart Consultancy- OTP Bank HU, ITSM Program - International Stream Lead

2025 July - November

- Led the international delivery of a multi-country ServiceNow implementation (Croatia, Slovenia, Bulgaria, Moldova, Uzbekistan). Steering the program through considerable scope-expansion pressures while safeguarding delivery integrity, timelines, and regulatory alignment.
- Managed high-level executive communication and negotiation, including sensitive CISO assessments, C-suite steering engagements, and contract/financial negotiations covering change requests and delivery costs.
- Supported national bank approval processes and ensured alignment with key regulatory frameworks (including DORA and ECB), enabling compliant deployment and readiness for subsequent market rollouts.
- Established strong project governance, clear phase alignments, disciplined delivery routines, and maintaining transparency and momentum throughout the rollout.

BearingPoint UK, P2P Implementation Specialist 2024 project at Chanel - US roll out

- Managed project delivery for the US rollout, focusing on streamlining procurement and financial operations through SAP and Coupa system integrations
- Led project teams across Europe and the US, ensuring compliance with local regulatory requirements and smooth integration into legacy systems
- Oversaw system customization and configuration, aligning global business requirements with local needs, contributing to improved system efficiency
- Acted as the key liaison between clients and technical teams, ensuring smooth communication, prompt issue resolution, and delivering projects on time and within budget

The Hackett Group US, P2P Delivery Lead

2023 project at BCG - Global Template - Pilot

- Led the implementation of Coupa solutions for clients in diverse regions, ensuring a seamless pilot roll-out and optimized procurement functions
- Coordinated cross-regional efforts, working with teams from the UK, India, and the US to implement Coupa P2P, CLM, SIM, and Sourcing solutions, driving significant improvements in the procurement cycle
- Directed project delivery with a focus on client relationship management and change management, reducing resistance to new processes and accelerating user adoption

OLX DE, Product Owner - P2P Implementation 2022- 2023 project LATAM roll out

- Collaborated with internal teams and third-party providers across Germany, the UK, LATAM, Romania, and the Philippines, ensuring timely execution of BAU updates and driving operational efficiency improvements
- Negotiated change requests with the implementation partner, achieving alignment with business requirements and timely delivery of quality solutions
- Developed and optimized operational workflows, driving performance improvement and resolving key audit points to streamline operations
- Established and maintained relationships with the Business Service Centre to eliminate issues and enhance business performance

Sanofi FR, Digital Integration Team Lead - SAP & Coupa 2021 - 2022 carve out project

- Led the integration of transactional systems, overseeing key processes such as GR, PO, PO tax code retrieval, and invoice processing across global platforms to ensure compliance and efficiency
- Managed and improved end-to-end integration for SAP, Coupa, and VIM, contributing to improved transactional accuracy and reduced processing times
- Collaborated with global teams, including BE, PT, ES, CA, and LATAM, ensuring integration met functional and technical specifications
- Directed 3rd-line support, troubleshooting and resolving complex system issues, maintaining consistent system performance and business continuity

Deloitte CH - Santen, Senior Delivery Lead- Remote 2020 -2021 project

- Oversaw the successful Coupa roll-out for 15+ countries across Europe (Italy, France, Germany, Spain, UK, Nordic, and CIS regions) and Asia (Japan)
- Led a team of 6 across multiple regions in Europe and Asia, implementing Coupa P2P, CLM, SIM, and Analytics, to increase procurement efficiency through process standardization and automation
- Coordinated with cross-functional teams in EU, Japan, Switzerland, and China, ensuring alignment of project goals, timelines, and deliverables
- Delivered critical workshops and executive-level presentations, securing stakeholder buy-in and resolving complex project issues
- Presented change requests to clients, ensuring alignment with goals and addressing scope adjustments with clarity and precision

Rolls-Royce UK, Global Process Owner - Derby 2019-2019 project

- Spearheaded the VIM and Coupa implementation for global procurement processes, overseeing projects across Europe, North America, and Asia, delivering dynamic solutions that aligned with strategic business goals
- Streamlined invoice processing, contributing to reduction in processing times and increased operational accuracy
- Negotiated change requests with the implementation partner to align system configurations with evolving business needs
- Built and maintained positive relationships with Finance, Procurement, and IT teams, ensuring consistent alignment and successful implementation of process improvements across the organization

ExceleratedS2P UK, SAP/Coupa Solution Architect - Remote 2014 -2018 various projects

- Played a pivotal role in the implementation of SAP/Coupa solutions for global procurement transformations, driving value through technology optimization and process improvements
- Led process improvement initiatives that resulted in optimized Source-to-Pay operations, increasing client savings through efficient procurement processes and supplier enablement
- Delivered Blueprinting and Designs for global template implementations, collaborating with cross-functional teams and third-party vendors to meet client goals

BANKING & PAYMENTS INDUSTRY EXPERIENCE

Early in my career, I gained hands-on experience in the bank card and electronic payments industry, supporting banks and financial institutions with outsourced card operations. My work included end-to-end services under Visa and Mastercard schemes, reconciliation between institutions, Y2K readiness, early chip card implementation, and becoming a go-to for core systems like VISA BASE. This background gave me a practical understanding of card scheme operations, interbank processing, and the operational realities behind payment ecosystems

Giro Bankcard Ltd 1y **ABN-AMRO Bank Hungary** 3у **GENERAL BANKING & TRUST** 4v

EDUCATION

BSc Degree in Business Information Systems & Accounting - Budapest University of IT and Economics - Hungary Chartered Banker - Chartered Banker Institute - Hungary

CERTIFICATIONS

CIPS SAP S/4HANA in Procurement Prince2 SAP SRM Server Configuration Modelling Business Processes

Coupa

SOME NOTABLE PROJECT EXPERIENCES

KCA (Oil & Gas)
BP (Oil & Gas)

Santen (Pharmaceutical) Sanofi (Pharmaceutical)

Rolls Royce (Aerospace, Defence)

Honda (Automotive)

Johnson Matthey (Automotive)

Nomad Food (Food)

Chanel (Retail) LLX (Retail) M&S (Retail)

Knight Frank - (Property)

Mitie (Property)

Mouchel (Infrastructure)
The Global Fund (Charity)

BCG (Consultancy)