



Gábor Kriváchy

Senior (SAP) Program Manager



SUMMARY

Senior IT executive and solution delivery leader with international experience (13 years in the USA). Proven leadership and **project management** skills gained in corporate, consulting, and entrepreneurial environments. Gabor has an excellent track record with building high-performing diverse organizations and delivering successful technology solutions across customer care, supply chain (OTC, PTP) and finance processes in diverse industries and complex organizations. Strategic, visionary, tactical and innovative thinker with agility and high energy. Great depth and breadth of technical and business experience with large-scale package (**ERP-SAP**) and custom technology solution implementations. Working for top-notch consulting companies, Gabor helped clients achieve their business objectives by envisioning, designing, successfully implementing, and running integrated business-critical solutions. Has managed the technology aspects of several **SAP ERP** programs, completing a dozen full life-cycle implementations covering different modules and products (**SAP R/3 ECC, BW**) ranging from complete system replacement through upgrading to new release to those requiring extensive and sophisticated custom enhancements, system integration and conversion efforts with high volumes.

PROFESSIONAL AND BUSINESS HISTORY

<i>Lynx Analytics / HumanITech</i>	<i>Entrepreneur / Freelancer / Senior PM</i>	<i>2020 -</i>
<i>Morgan Stanley</i>	<i>Executive Director</i>	<i>2007-2020</i>
<i>KITS Consulting</i>	<i>Principal</i>	<i>2002-2007</i>
<i>PwC Consulting</i>	<i>Director</i>	<i>1996-2002</i>
<i>KPMG-SETAC (SETAC L.L.C.)</i>	<i>Senior Manager</i>	<i>1995-1996</i>
<i>Andersen Consulting</i>	<i>Senior Consultant</i>	<i>1993-1995</i>

PROFESSIONAL AND BUSINESS EXPERIENCE

Clients/Enterprises include: Ciba-Geigy, Other Pharmaceutical, Konica-Minolta Business Solutions, Barnes & Noble.com, Pearson Education, UBS, Philips Lighting, AT&T, Viacom - Simon & Schuster, Morgan Stanley

PROJECT HIGHLIGHTS

Big Data Analytics Startup – Entrepreneur CXO, Strategic Planning and Execution, **Senior PM** 2020-2024

As Co-founder and CXO developed the go to market strategy, global market research, product positioning and investor relationship management. Managed big data analytics, AI/ML projects with international team and partner companies at telco and pharmaceutical clients – mostly focusing on CRM, sales, market segmentation. Typically using agile delivery methodology with distributed teams assisted by appropriate tooling (Jira, Confluence, Asana, CI).

As freelancer delivered **SAP Business ByDesign** and B1 solutions with focus on **SCM (MM/EWM/SD)** functionality as well as experimenting with **SAP Analytics Cloud**, Datasphere and **SAP Data Intelligence** (AI-ML, GenAI) features.

Morgan Stanley – Department Head, IT solution delivery, Custom Applications | Agile Transformation 2007-2020

Expanded and progressed the transformation of a diverse organization (with 80+ international senior stakeholders) to a nimbler agile delivery model. Increased global functional impact with higher productivity, delivery efficiency with high employee engagement in an inclusive supportive environment. Developed leadership team with appropriate local governance and controls. Built out a multi-generation community and culture to become the Most Attractive Employer in Hungary for young professionals. Gabor was the recipient of the global Leadership & Culture Award of Morgan Stanley.

Guided the agile transformation for in-house developed solution delivery. Managed initiatives and projects with distributed teams with varying technologies (.Net, C#, Java, C++, Scala, Microsoft BI) using agile methodologies (scrum, kanban). Solutions included global Technology delivery and project management platform on Microsoft technology and for the Institutional Equities division streamlining the multi-asset trading system integration.

Global Office Equipment Manufacturer - **SAP Senior Proj. Mgr.** | SAP R/3, BW, Optimization, Archiving 2001-2007

Managed numerous initiatives and projects. Improved the existing **SAP R/3** (v.4.6B) and **SAP BW** (v.2.0B) environments. Assisted C-level team to successfully complete two mission critical roll-outs with the recently consolidated IT organization. Responsible for planning and execution of complex and sophisticated initiatives that maximized returns on current investments in a technically challenging environment (Over 1,300 users, 450GB DBMS, MS Windows 2000, MS SQL Server 2000, Compaq Intel platform w/ EMS storage solution). These initiatives included:

- Agile delivery of custom SAP module for service master agreement, contract management and consumption-based billing
- M&A driven consolidation in SAP, migration from Oracle and custom legacy systems
- R/3 and BW system performance assessment, performance improvement strategy development and implementation. Performance and availability SLA development for the IT organization.
- Enterprise System Management (ESM) tool selection
- SAP Data growth analysis and growth management (data retention, archiving) design and implementation
- BW upgrade strategy development and successful implementation (from 2.0A to 2.0B)
- Development of short and long-term BW architecture and design progression plan
- Business case development for m-business solution with SAP including possible technologies, infrastructure and SAP provided component evaluation.
- Customer Master data quality review and improvement (standardization, cleansing and de-duplication) in SAP and for subsequent conversions

Major Internet Media Seller – SAP Senior Proj. Mgr. | SAP R/3 Package Implementation, 2000-2001

Executed with an aggressive timeframe of five months. **SAP R/3 v.4.5, MM, FI-AP and CO/PA** modules were implemented with the development of associated interfaces, conversions and reporting. As the technical and integration manager of the project, planned, lead the design and implementation of the system in a complex technical environment, characterized by large transaction volumes, heavily interfaced mix of leading edge, web-based applications along with multiple legacy systems residing on diverse platforms. SAP's ALE solution was enhanced with a sophisticated and innovative architecture to ensure integration with e*Gate – Seebeyond's EAI tool - and the external systems. Leveraging prior industry, supply chain and financial system integration experience, ensured the quality of the overall solution and maximum utilization of SAP's packaged solution. Lead the infrastructure review and upgrade initiative to enable high availability operations and implement the revised comprehensive backup and disaster recovery strategy (EMC).

Major International Media Company and Book Publisher - SAP Dev. Mgr. | SAP R/3, Phased roll-out, full life-cycle projects; Corporate Financial Shared Services: **SD, MM-PUR/IM modules, FI-CO** 1998-99

Technical Lead for the engagement, bringing both functional and technical experience. Played a significant role in the extremely successful implementation that replaced a complex legacy environment, with business units having their own separate legacy system. Technical expert of the Integration and Performance Test, Production Support.

Order to Cash Functionality: SD, AR, MM-IM, MM-PP modules, 1997-98: Manager of the Conversion and Interface Team of 40 people. Envisioned and assisted in the design of very sophisticated performance oriented creative solutions. Lead the design and development of mission critical interfaces to a new Data Warehouse system using SAP ALE functionality. Primary advisor for the SAP compliant data model and architecture of the new external DW.

Order to Cash Functionality: SD, AR, MM, PP modules, 1996-97: Managed the OTC development team of 13 that delivered publishing industry specific innovative custom enhancements, forms and reports. Four new rollouts, three live business units, supported three other technical teams.

Productive system reliability and performance study, 2001: Lead the system wide reliability and performance analysis initiative which identified, analyzed and addressed the technical, procedural and organizational challenges related to the production environment. Managed the execution of the system improvement plan that resulted in significant cost saving and high-quality operations.

Subject matter expert on several SAP engagements including:

Shoe Retail Company - SAP R/3 implementation with Industry Solution for Retail (IS-R) | 1996

System integration of R/3 SD, MM, FI, CO and HR modules with several systems (POS, WMS etc.). Performed quality review and project assessment. Outlined aggressive project plan and coordinated the execution. Resolved significant obstacles to meet client requirements in this high-volume environment.

World Second Largest Investment Bank - SAP R/3, Global GL Implementation | 1999

External technical advisor for the project for SAP Development of interfaces and conversions with large volumes, reporting and enhancements for multi-staged global rollouts.

Leading \$18 B specialty chemical producer - SD/MM consultant | SAP R/3 Order to Cash | 1995-96

End-User training strategy and pilot course development to prepare the business for the **SAP R/3 implementation**. Lead the development of the training materials and SAP training environment.

Provided application consulting support: analyzed, designed, prototyped and configured the SAP R/3 system according to the business requirements. Involved in the design and configuration of the SAP hierarchy for the SD/MM modules, sales order and return management, material transport, storage and movement strategies. Ensured that the ISO requirements of the industry were met by the SAP system, including shipment tracking, batch management, quality assurance (COA), aging and history tracking. Subject matter expert of GAP resolution, designed and developed necessary modifications and enhancements. Involved in the design and lead the construction and test of the SD and MM management reporting tools.

EDUCATION & TRAINING

COLUMBIA UNIVERSITY, CBS New York, NY – EMBA, with distinctions 2003

TECHNICAL UNIVERSITY OF BUDAPEST – M.Sc. in EE, Industrial Process Control and Computer Science 1988

Ph.D. studies in Systems Sciences (program completed in 1991, no thesis)

Leadership, program and project management; Agile and waterfall methodologies related

SAP SPECIFIC – CERTIFIED ABAP, SD, MM; NUMEROUS INDUSTRY SOLUTION AND MODULE TRAINING (ITS, CRM, APO, BW)

TECHNOLOGIES USED THROUGH CAREER

Agile and waterfall methodologies and tooling (Jira, Asana, Confluence, CI). Programming languages (C, C++, C#, ABAP, SQL) in Win/Unix OS with RDBMS (DB2, Oracle, SQL Server). SAP R/3 (certified: ABAP, SD, MM), SAP BW, EDI, e*Gate.

Languages: Hungarian – native; English – fluent; Russian – good; German & Swedish – basic