

# Stefanos Kokkalis

## Role/Skills Compared to Requirements

Skills Required	Years of experience	Client/Position/Period
Minimum 10 years experience as a SAP FI/CO Consultant.	15	11/21 - 03/24 Richemont SA role:Senior SAP CO consultant 11/19 - 10/21 SAP AG role:Solution Expert S/4 Digital Core consultant 04/17 - 02/19 Nestlé role:Senior SAP FICO consultant 11/08 - 05/15 NBG Competence Center,National Bank of Greek, role:Functional FICO Core consultant
Minimum 10 years experience in business process management, SAP ERP, S/4Hana, IT and groupwide ERP transformation programs (from fit/gap until hypercare)	15	11/21 - 03/24 Richemont SA role:Senior SAP CO consultant 11/19 - 10/21 SAP AG role:Solution Expert S/4 Digital Core consultant 04/17 - 02/19 Nestlé role:Senior SAP FICO consultant 11/08 - 05/15 NBG Competence Center,National Bank of Greek, role:Functional FICO Core consultant
Strong E2E business process area understanding and deep knowledge of financial business or controlling processes.	15	11/21 - 03/24 Richemont SA role:Senior SAP CO consultant 11/19 - 10/21 SAP AG role:Solution Expert S/4 Digital Core consultant 04/17 - 02/19 Nestlé role:Senior SAP FICO consultant 11/08 - 05/15 NBG Competence Center,National Bank of Greek, role:Functional FICO Core consultant
Deep knowledge on SAP S/4Hana FI/CO such as GL, AR, AA, CO, etc.	3+	11/19 - 10/21 SAP AG Solution Expert S/4 Digital Core consultant
Agile mindset: Works according to and brings in the agile mindset concept in daily operations (e.g. SCRUM, SAFe)	5	04/17 - 02/19 Nestlé role:Senior SAP FICO consultant 11/19 - 10/21 SAP AG role:Solution Expert S/4 Digital Core consultant 11/21 - 03/24 Richemont SA role:Senior SAP CO consultant
<b>Nice to haves</b>		
Customizing experience in SAP FI/CO	15	11/21 - 03/24 Richemont SA role:Senior SAP CO consultant 11/19 - 10/21 SAP AG role:Solution Expert S/4 Digital Core consultant 04/17 - 02/19 Nestlé role:Senior SAP FICO consultant 11/08 - 05/15 NBG Competence Center,National Bank of Greek, role:Functional FICO Core consultant
Background on SAP Solution Manager Topics (functionalities & tools).	Yes	
German and/or Hungarian language skills desirable	No	

# Stefanos Kokkalis

## Profile

SAP Consultant since 2008 in the Financials area with practical experience in the process analysis and design, configuration, program design and development, training and user support. Strong and wide knowledge of all FICO processes, including the integration with the related SAP modules (MM, SD, HR, PP, CS, PS).

- More than 20 full life cycle implementations of SAP Financials Modules covering critical management processes such as R2R, P2P, O2C, MTS & MTO.
- SAP S/4HANA implementation experience
- Implementation experience with RE-FX.
- ABAP experience (reading - debugging code) & LSMW good knowledge.
- Interface implementation (IDoc processing functional knowledge).
- Experience in testing and supporting SAP enhancements and support packages implementation.
- Experienced in logistics, aviation, public benefit, FMCG, energy and banking industries.

## Experience

Senior SAP CO consultant

**Richemont SA (Luxury Goods) Geneva, Switzerland Nov 2021 – Today** SAP CO-PC implementation for Cartier Parfum, Pelletteria Richemont Firenze & IWC subsidiaries:

- Product costing using CPO for outsource manufacturing
- Integration with CS & PS
- MTO & MTS flows covered

Senior SAP S/4HANA consultant

**SAP AG Walldorf, Germany Nov 2019 – Oct 2021** Solution Expert  
S/4 Digital Core consultant

Presales architect building, managing and supporting Financial Planning & Analysis assets in the areas of:

- Actual Costing/Material Ledger
- Transfer Pricing with Inter-company Profits
- S/4HANA Cloud Real-Time Production Cost Posting
- Universal Allocations
- Organizational Flexibility in Financial Accounting
- Cost Center Budgeting
- Predictive Accounting
- Flexible Hierarchies
- Universal Parallel Accounting
- Financial Planning & Analytics integration with SAP Analytics Cloud (SAC)
- Finance E2E Integration Scenarios with SuccessFactors, Concur and Ariba
- E2E S/4HANA Manufacturing with Product Costing & Profitability Analysis in Finance
- Standard Price calculation and Inventory Valuation - Year End closing

Senior SAP FI consultant

**Richemont SA (Luxury Goods) Versoix, Switzerland Jun 2019 – Oct 2019** SAP FICO implementation based on the IS-Retail in China. SAP modules affected FI, CO, RE-FX for IFRS 16 and Landlord commission calculation. Integration with SD, MM, PS, EWM, IS-Retail. Issues worked on: eFapiao, RE-FX Chinese localization, Revenue Recognition, Chinese Customer Statements, WPER interface POS Monitor FI postings.

SAP S/4HANA consultant

**Adama Agricultural Solutions (Chemicals) Tel Aviv, Israel Mar 2019 – April 2019** SAP S/4HANA CO scoping utilizing Model Company for Chemicals 1809. MTO flow.

Senior SAP FICO consultant

**Nestlé (Food & Drink)**

**Vevey, Switzerland**

**April 2017 – Feb 2019**

SAP FIORI Resolution Cockpit implementation for Claims & Deductions Management. SAP modules affected: S/4HANA FI-GL, FI-AR, FSCM, UX FIORI, UI5.

FSCM Architect in the implementation of Claims & Deductions Resolution Cockpit by utilizing the new SAPS/4HANA FIORI technology. My responsibilities include the requirement gathering by participating in various workshops held with the markets, blueprinting the solution and writing the functional specification to be delivered to the off shore team, co-developing the solution with the off shore team and resolving any technical obstacles, updating the markets with the progress of the developments, completing the functional unit tests in the development environment, preparing the training material and conducting knowledge transfer sessions with Nestlé's Regional Business Centers, facilitating the Market Integration and Acceptance Test, analyzing authorization requirements and coordinating with Nestlé's Security Team, supporting on - site the Go - Live of every application at the market's premises and finally providing after Go - Live support during the HyperCare and Production phase to the end - users

Senior SAP FICO consultant in the following SAP implementations (full-life cycles) utilizing IBM Ascendant™ SAP Method:

**BA Vidro (Glass, Ceramics & Concrete)**

**Avintes, Portugal**

**Dec 2016 – February 2017**

<Lead>Phases: As is and To Be sessions regarding SAP Greek Localization issues, (LFR) Legal Fiscal & Regulatory requirement analysis, (BPP) Business Blueprint update, SAP modules affected: FI-GL, FI-AP, FI-AR, FI-SL, FI-AA, FI-BL (PMW/DMEs according to SEPA). Integration with the following modules: CO, MM, SD.

**PZ Cussons (Consumer Goods)**

**Manchester, United Kingdom Oct 2016 – March 2017**

<Lead>Phases: As is and To Be sessions regarding SAP Greek Localization issues, (LFR) Legal Fiscal & Regulatory requirement analysis, (PDD) Process Design Documents update, SAP modules affected: FI-GL, FI-AP, FI-AR, FI-SL, FI-AA, FI-BL (PMW/DMEs according to SEPA). Integration with the following modules: CO, MM, SD.

**Alexander S. Onassis Public Benefit Foundation Vaduz, Lichtenstein**

**June 2016 – March 2017**

<Lead>Phases: As Is, To Be, Business Process Reengineering (BPR) according to APQC framework, Blueprint, Customizing, Prototype. Implementation of the following modules: FI-GL, FI-AP, FI-AR, FI-SL, FI-AA, FI-BL (PMW/DMEs according to SEPA), Cash Management, Grants Management. Integration with the following modules: CO, MM, SD, HR. Various GAPS and interfacing with external systems.

**Open University of Cyprus**

**Nicosia, Cyprus**

**Apr 2016 – May 2016**

Phases: Trainer for SAP Student Accounting, SAP modules affected: IS-HER-CM-AC (SAP Industry Solution Campus Management), Integration with the following modules: FI - CA, FI-GL.

**FCA Capital Suisse SA (Bank)**

**Zürich, Switzerland**

**Feb 2016-Jun 2016**

Phases: Trainer for the following SAP modules: FI-GL, FI-AP, FI-AR, FI-AA, FI-BL. Integration with the CO module. Interfacing with various external systems.

**Marks & Spencer**

**London, United Kingdom**

**July 2015-Sep 2015**

Phases: Customizing, Go Live and Support. Implementation of the following modules: FI-GL, FI-AP, FI-AR, FI-AA, FI-BL (PMW/DMEs according to SEPA). Integration with CO, MM, SD modules.

**Elpedison S.A. (Energy Firm)**

**Athens, Greece**

**June 2015-Sep 2015**

Phases: Data Migration. Implementation of the following modules: FI-GL, FI-AP, FI-AR, FI-AA. Integration with the CO module (CO-PA). SAP ECC Reporting (Report Painter).

**Aegean Airlines**

**Athens, Greece**

**June 2015-May 2016**

Phases: To Be, Blueprint, Customizing, Training, Data Migration, Go Live and Support. Implementation of the following modules: FI-GL, FI-AP, FI-AR, FI-AA, FI-BL. Integration with the CO module. Heavy interfacing with external systems.

**KriKri S.A. (Beverage Industry)**

**Serres, Greece**

**June 2015-May 2016**

<Lead>Phases: As Is, To Be, Blueprint, Customizing, Prototype, UAT, Training, Data Migration, Go Live and Support. Implementation of the following modules: FI-GL, FI-AP, FI-AR, FI-SL, FI-AA, EC-PCA (Document Splitting), FI-BL (PMW/DMEs according to SEPA), Cash Management. Integration with the following modules: CO, MM, SD. Various GAPS and interfacing with external systems.

**PAEGAE SA (Logistics Firm)** **Athens, Greece** **June 2015-Jan 2016**  
 <Lead>Phases: Migration to New GL, As Is, To Be, Blueprint, Customizing, UAT, Data Migration, Go Live and Support. Implementation of the following modules: FI-GL, FI-AP, FI-AR, FI-SL, FI-AA. Integration with the following modules: CO, MM, SD.

**Application Management & Support** **Athens, Greece** **June 2015-Mar 2017**  
 Maintained application and delivered support referring to many SAP FI issues for clients in various sectors (Media, Food, Insurance, Pharma, Retail, Coffee, Milk industries).

Functional FICO consultant in the following SAP implementations within NBG's SAP rollout in SEE Europe utilizing Accelerated SAP methodology framework:

**National Bank of Greece** **Athens, Greece** **Jun 2014 – May 2015**  
 Oracle Hyperion Financial Management (HFM): Participated in the implementation from the client's side. Phases: As Is, To Be, UAT, Training.

**ProBank (Merged with NBG)** **Athens, Greece** **Oct 2013 – Dec 2013**  
 Phases: Data Migration. SAP modules affected: FI-GL, FI-AP, FI-AR, FI-AA. Integration with CO& Classic RE modules.

**Banca Romaneasca** **Bucharest, Romania** **Mar 2013 – Aug 2013**  
 SAP EC-CS: Implementation at the level of Banca Romaneasca Group of Companies, Interunit eliminations. Regroup / reclassification postings.

**Stopanska Banka** **Skopje, FYROM** **May 2012 – Feb 2013**  
 SAP RE – FX: Implementation of usage view for Stopanska Bank's real estate portfolio, Contract management for lease in / out, Reconciliation with FI – AA, Posting of expenses to FI. Integration with the following modules: FI – AP, FI – AA, FI – AR, CO.

**Mutual Health Fund of National Bank of Greece** **Athens, Greece** **Sep 2011-Feb 2012**  
 Phases: UAT, Training, Authorization, Go Live and Support. SAP modules affected: FI-GL, FI-AP, FI-AR, FI-SL, FI-AA, FI-BL. Integration with the following modules: CO, MM, IS-H (SAP Healthcare).

**NBG London** **London, United Kingdom** **May 2011-Feb 2012**  
 Phases: As Is, To Be, Blueprint, Customizing, Authorization, UAT, Training, Data Migration (LSMW/BAPI), Go Live and Support. Implementation of the following modules: FI-GL, FI-AP, FI-AR, FI-SL, FI-AA, FI-BL, CO-OM-CEL, CO-OM-CCA. Interfacing with Temenos T24 core – banking system. Various GAPS due to UK Central Bank's requirements. Integration with Solution Manager and BW systems. SAP ECC Reporting (SAP Query/Report Painter).

**Stopanska Banka** **Skopje, FYROM** **May 2010-Feb 2011**  
 Phases: As Is, To Be, Blueprint, Customizing, Authorization, UAT, Training, Data Migration (LSMW/BAPI), Go Live and Support. Implementation of the following modules: FI-GL, FI-AP, FI-AR, FI-SL, FI-AA, FI-BL, CO-OM-CEL, CO-OM-CCA (Distribution & assessment cycles). Interfacing with Temenos T24 core – banking system. Various GAPS due to FYROM's Central Bank's requirements. Functional design and testing of SAP FI interfaces with non-SAP systems (Data Warehouse). Integration with MM and HR modules, Solution Manager and BW systems. SAP ECC Reporting (SAP Query/Report Painter).

**NBG Albania** **Tirana, Albania** **May 2009-Feb 2010**  
 Phases: As Is, To Be, Blueprint, Customizing, Authorization, UAT, Training, Data Migration, Go Live and Support. Implementation of the following modules: FI-GL, FI-AP, FI-AR, FI-SL, FI-AA, FI-BL, CO-OM-CEL, CO-OM-CCA. Interfacing with Temenos T24 core – banking system. Integration with HR module, Solution Manager and BW systems. SAP ECC Reporting (SAP Query/Report Painter).

**Stopanska Banka** **Skopje, FYROM** **Dec 2008-Feb 2009**  
 Phases: Migration to New GL, Data Migration, Go Live and Support. SAP modules affected: FI-GL, FI-AP, FI-AR, FI-SL, FI-AA.

**NBG Competence Center** **Athens, Greece** **Nov 2008-May 2015**  
 Post – development and on – going support utilizing ITIL framework for NBG subsidiaries (more than 10 productive companies in various financial sectors such as Banking, Real Estate, Insurance, Factoring).

**Education**

Athens University of Economics and Business  
BSc Business Administration - Accounting

Athens, Greece

Oct 1999- July 2004

**Certifications**

SAP Certified Application Associate – Financial Accounting with SAP ERP 6.0 EHP6  
Certificate ID: 0010121070

**Seminars**

Oracle Hyperion Financial Mgmt. 11.1.2: Create & Manage Applications Ed 3 PRV  
Date: 27 February 2015,

Masterclass SAP S/4 HANA Finance - WGS4F3 (Combined content from S4H01 + AC100 + AC110)  
Date: 27th – 30th June 2016