Viktor Kralevski



Technical and functional consultant

With almost 20 years of industry experience in finance software as well as general ERP software, I have moved from developer to technical and functional architecture and consultancy levels. I have handled complete software system architectures and the implementation of end-to-end projects. Expertise in AX vertical solutions, D365 FO, Power Platform, and functional-technical consultancy for software development services. Deeply experienced in solutions within client-facing roles, conducting technical and business analysis, managing relationships with stakeholders, Dynamics integration with finance system implementations, data migrations, cross-training end-users and technical users, presentations, and production of proof of concept. Worked with business leaders to improve architecture and future-proof systems.

Experience

03.2019 to date | 42Dynamics, Skopje

Business and Functional Analyst

- A senior Business and Functional Analyst who specializes in finance and energy and utilities solutions delivery and who coordinates the teams' response to business and functional requirements as well as creating solution proposals
- Data migration from ax2012 and other systems to D365FO
- Implementation and support of financial modules GL, Accounts payable and receivable,
 Cash and bank management, Fixed assets, Cost accounting, Tax, Subscription billing,
 Procurement and sourcing for multiple clients
- Design, architecture and implementation of two separate Power Platform solutions for Te-To Power Plant (Skopje)
- Implementation of internal CE system Setting up environment, customization of the system, Power Automate flows
- Design, architecture and development of multiple Power Platform products
- Leads the elicitation of requirements from business leaders, and the matching with software solutions with AX integrations
- Interacts with business leaders to direct architecture practices that impact on business solution delivery

2025 Page 1 of 4

- Communicates and collaborates with leaders through the analysis of business needs and requirements
- Produces high-quality documentation, and oversees the management of established project standards
- Business user training sessions
- Owns bugs and incident management, involved in all project stages including testing and golive functions
- Clients: Te-To power plant Skopje, Ferranti Computer Systems, Gen-I Slovenia, Pacific Light Singapore, Viva Wallet, Keolis-MHI, SZGMC

03.2017 to 05.2019 | Asseco-SEE, Skopje

Business Intelligence Consultant

- Consulted on the value, benefit and scope for banking BI projects, including Credit Risk,
 Regulatory Reporting, Profitability and Scoring
- Developed data migration packages for banks core systems
- Successfully developed ETL packages, and consulted on data warehousing solutions that extracted, transformed and loaded data from the banks core systems
- Led technical teams through database development, ensured data capacity for future growth
- Analyzed client change requests, scoped and planned for future projects with ownership of cost and profit estimations
- Consulted on a variety of data warehousing projects, including associated changes to infrastructure and systems
- Clients: NLB Bank, Halk Bank, Ohridska banka Societe Generale Bank, Komercijalna Bank

06.2015 to 03.2017 | Ever-Near & Ferranti, Skopje

AX Development Consultant

- Specialized in the development of MECOMS R4 information systems for energy providers and utility companies
- Built new functionalities in Microsoft Dynamics AX 2012 that supported information, data and reporting goals
- Conducted functional analysis of customer incidents and requests to identify trends, and prioritize backlogs
- Support team member specializing in bug fixes on MECOMS Microsoft Dynamics AX 2012 that sustained accurate and automated reporting functions
- Clients: Ferranti Computer Systems

02.2007 to 06.2015 | Asseco-SEE, Skopje

Banking Software Consultant

• Consulted and realized the implementation goals for Asseco-SSE software solutions for finance platforms, with ownership for the implementation and migration of data of General

2025 Page 2 of 4

- Ledger, Anti-Money Laundering, Client Registry, Fixed Assets, Payroll & HR, Shares & Shareholders and Reporting System modules
- Conducted business analysis to scope for additional product requirements, and governed requirements through the development of custom SQL procedures
- Owned the E2E product-project lifecycle, including development and execution of Test Cases, Scenarios and UAT, completion of functional software testing and production of enduser training guides
- Achieved promotion from Product Specialist to Consultant in 2010 following successful financial module implementations
- Clients: NLB Bank Slovenia, NLB Bank Macedonia, Halk Bank, Ohridska banka Societe Generale Bank, Komercijalna Bank, Cl Bank – Bulgaria, Telenor Bank – Serbia, Podravska Bank – Croatia

03.2005 to 12.2006 | Secretariat for European Affairs, Government of the Republic of Macedonia

Junior IT Associate

- Formed a cohesive member of the team to provide system administration to MS Server 2003, Windows XP and 2000
- Contributed to transformative projects, including planning and maintaining translation databases
- Coordinated translation services and associated IT infrastructure for the Secretariat of European Affairs
- Developed testing strategies for new software procurement and implementations

10.2004 to 02.2005 | Sector for European Affairs, Government of the Republic of Macedonia

IT Support

- Successfully implemented a series of network solutions for multiple governmental ministries services
- Provided 1st to 3rd line IT user support within a high-demand, availability-driven infrastructure network

Certificates

- Exam MB-300: Microsoft Dynamics 365: Core Finance and Operation
- Exam MB-310: Microsoft Dynamics 365 Finance Functional Consultant
- MB6-894 Development, Extensions & Deployment for Microsoft Dynamics 365 for Finance & Operations
- Mecoms Product & Contract Management Certification
- Mecoms Certified Business Consultant
- Mecoms Certified Professional Developer

2025 Page 3 of 4

Technological summary

- Microsoft Dynamics 365 FO and AX2012 development: X++, MSSQL, SSRS, AIF, DMF, portals, web services, integrations
- Microsoft Power Platform development tables, forms, flows, Power Pages...
- Microsoft Dynamics 365 Customer Engagement (CE) development
- Microsoft Power BI
- Software architecture, analysis, and design
- Experience in working with transnational, geographically dispersed teams.

Education

 2003, Faculty of Electrical Engineering and Information Technologies - Information Technology and Computer Science department
 Ss. Cyril and Methodius University - Skopje

Languages

- English
- Regional languages understanding: Serbian, Croatian, Slovenian, Bulgarian
- Macedonian (native)

2025 Page 4 of 4